

Jacqueline Bergdahl Presentation at External Funding Workshop  
SWS Winter Meetings 2005

Notes by Tamara Smith, Career Development Committee Member

- I. The grants that have come through for her have been smaller, less than \$10,000.
  - a. She has received national park services grants, traffic grants.
- II. When you are writing grants, remember that for some people, the ratio of written grants to funded grants can be 8:1!
  - a. If you don't get funded, try to find out what happened.
- III. Go to grant writing workshops
  - a. Ask friends, colleagues, etc. about their success stories
- IV. Finding grant sources
  - a. The Chronicle usually has an RFP page on the back cover
  - b. Robert Wood Johnson has a pre-proposal process first; this is becoming more popular. It is a shorter (5-page) pre-proposal that the agency will either want to hear more about, or let you know that they're not funding in that area.